

Paper Code: RMB105

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B. Tech.
FIRST SEMESTER THEORY EXAMINATION, 2016-17
ORGANISATIONAL BEHAVIOUR

[Time: 3 Hours]

[Total Marks: 70]

Q1. Write short notes on any four of the following: **[3.5X4]**

- (a) Define organizational behaviour.
- (b) Enumerate the hygiene factors as given by Herzberg.
- (c) What is the meaning of group cohesiveness?
- (d) What are the qualities of an effective leader.
- (e) What do you understand by perception?
- (f) What do you mean by organizational change?

Q2. Attempt any two parts of the following: **[7X2=14]**

- (a) What are the conceptual foundations of organizational behaviour?
- (b) How are the dimensions of attitude measured? Explain.
- (c) Explain personality types as explained by managerial grid.

Q3. Attempt any two parts of the following: **[7X2=14]**

- (a) Write a detailed note on various types of transactions.
- (b) Explain the various life positions.
- (c) Explain Sigmund Freud's psychoanalytic theory of personality.

Q4. Attempt any two parts of the following: **[7X2=14]**

- (a) What are the factors that influence perceptual mechanism?
- (b) Explain Maslow's hierarchy of needs? Is this hierarchy rigid? Explain.
- (c) Describe Force Field analysis and its relationship to Lewin's change model.

Q5. Attempt any two parts of the following: **[7X2=14]**

- (a) Elaborate the stages of group development with the help of Tuckman's model.
- (b) What are the various leadership styles based on the use of power?
- (c) Explain the process of organizational change.