

Paper Code: MBA-041

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**M.B.A.**  
**(SEM IV) EVEN SEMESTER EXAMINATION 2015-16**  
**ENTREPRENEURSHIP DEVELOPMENT**

[Time: 3 hrs.]

[Max. Marks: 100]

**Note:** Attempt all questions.  
All questions carry equal marks.

**Q.1.** Attempt any two of the following:- [10x2=20]

- (a) Who is an Entrepreneur? Describe the functions of an Entrepreneur in detail.
- (b) Discuss the classification of Entrepreneurship on the basis of:
  - i) Personality Trait
  - ii) Types of Business
- (c) Throw some light on the views of Entrepreneurship

**Q.2.** Attempt any two of the following:- [10x2=20]

- (a) Describe Entrepreneurial Motivation Theory with reference to McClelland's Acquired Need Theory
- (b) Explain the barriers to Entrepreneurship
- (c) What are the characteristics of Entrepreneurship?

**Q.3.** Attempt any two of the following:- [10x2=20]

- (a) Explain Schumpeter's view on Entrepreneurship
- (b) Describe the steps involved in starting up of a Business Plan
- (c) Explain any two Creative Problem Solving techniques

**Q.4.** Attempt any two of the following:- [10x2=20]

- (a) Highlight the functions of National Small Industries Corporation (NSIC)
- (b) Describe the five stages of Economic Development with reference to International Entrepreneurship
- (c) What are the advantages of International Entrepreneurship to a firm?

**Q.5.** Attempt any two of the following: - [10x2=20]

- (a) Mention the advantages and disadvantages of Venture Capital
- (b) What are the limitations of Women Entrepreneurship?
- (c) Describe the Venture Capital Process